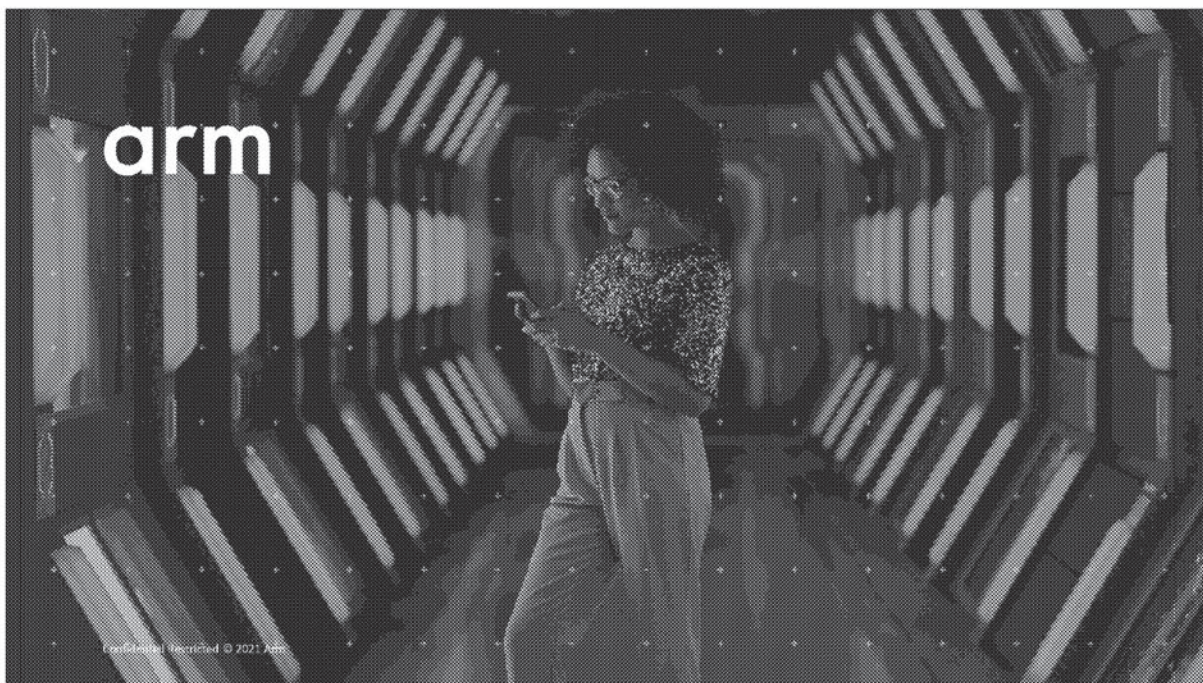


Exhibit 6

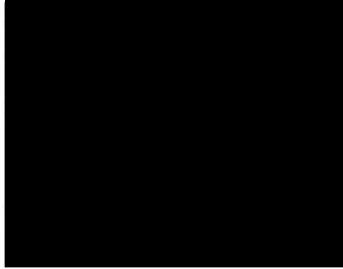


Royalty Discussion Summary

Qualcomm Position



Arm Position



Royalty Proposal



Questions

- What's QC's negotiation style?
 - Do we need to make any adjustments to proposals based on the style?

1 Confidential Restricted © 2021 Arm

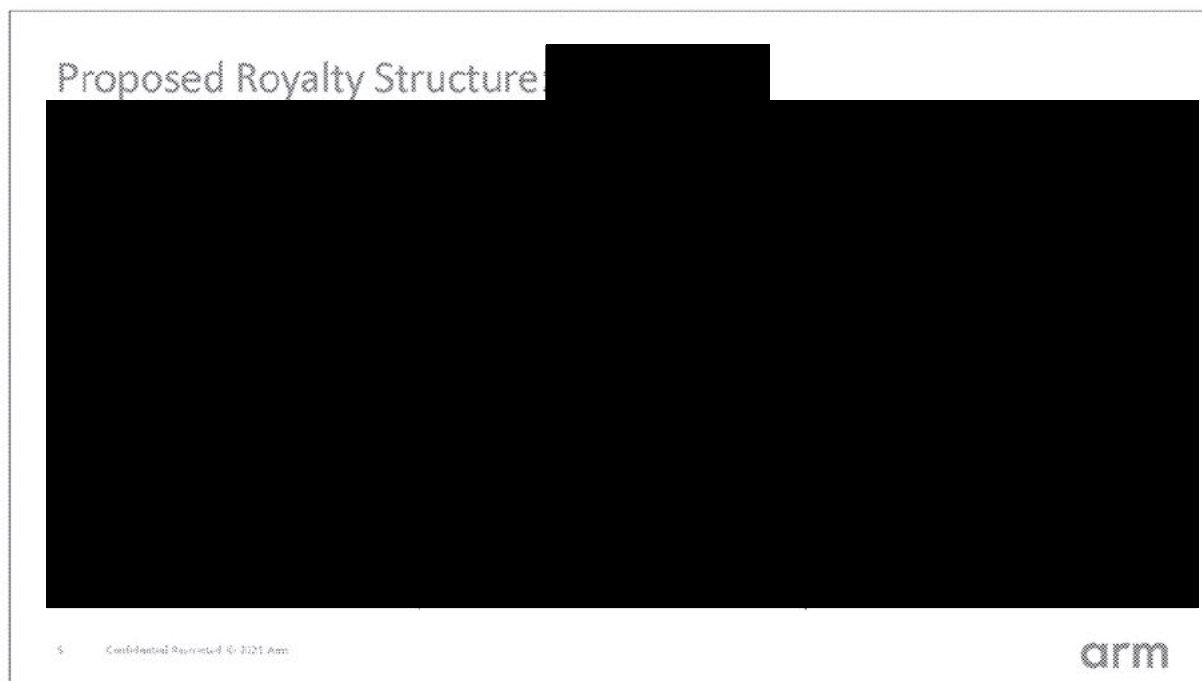
arm

Proposal Variants

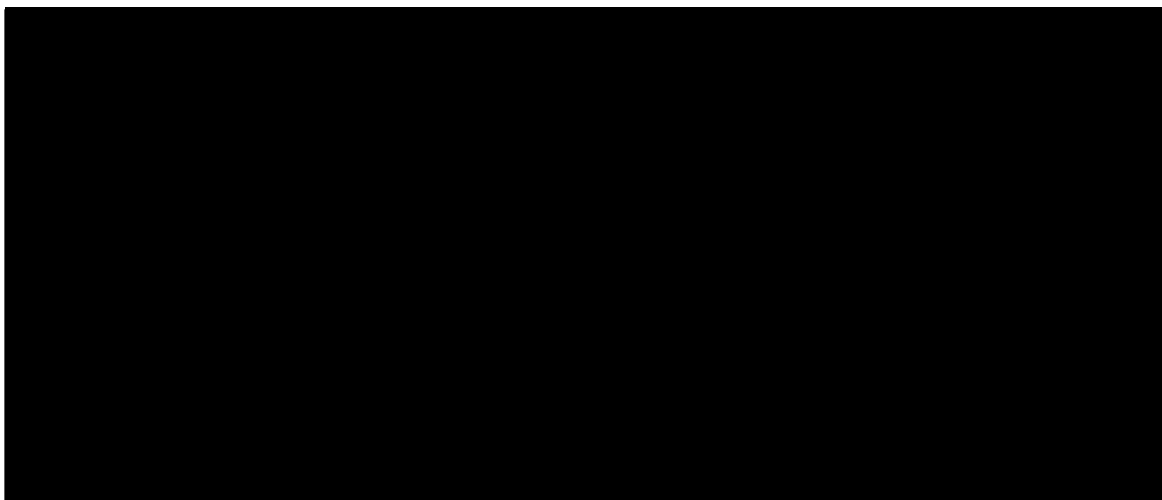


4 Confidential Restricted © 2021 Arm

arm

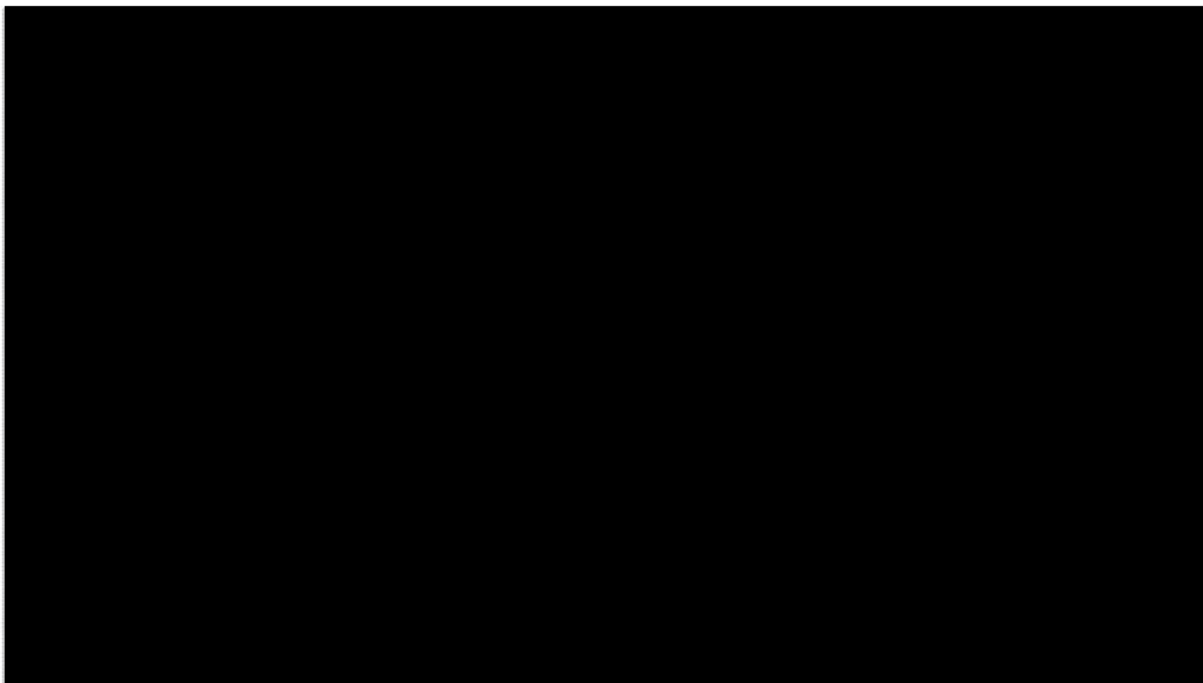


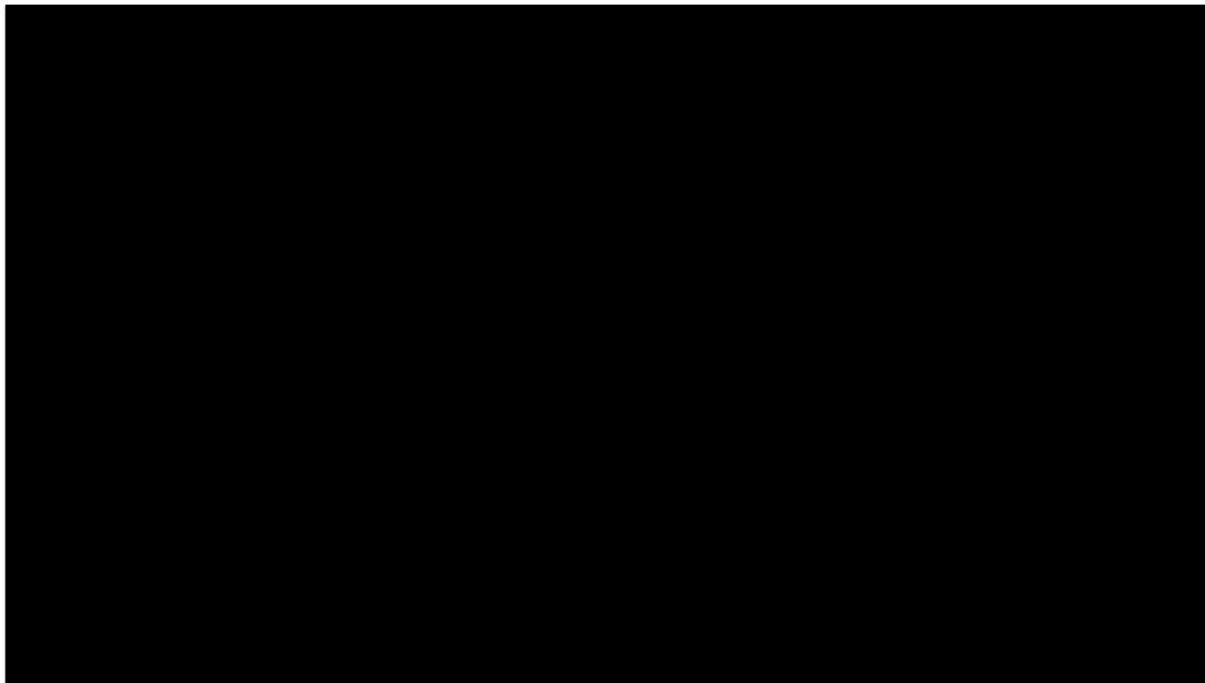
Proposed Royalty Structure:



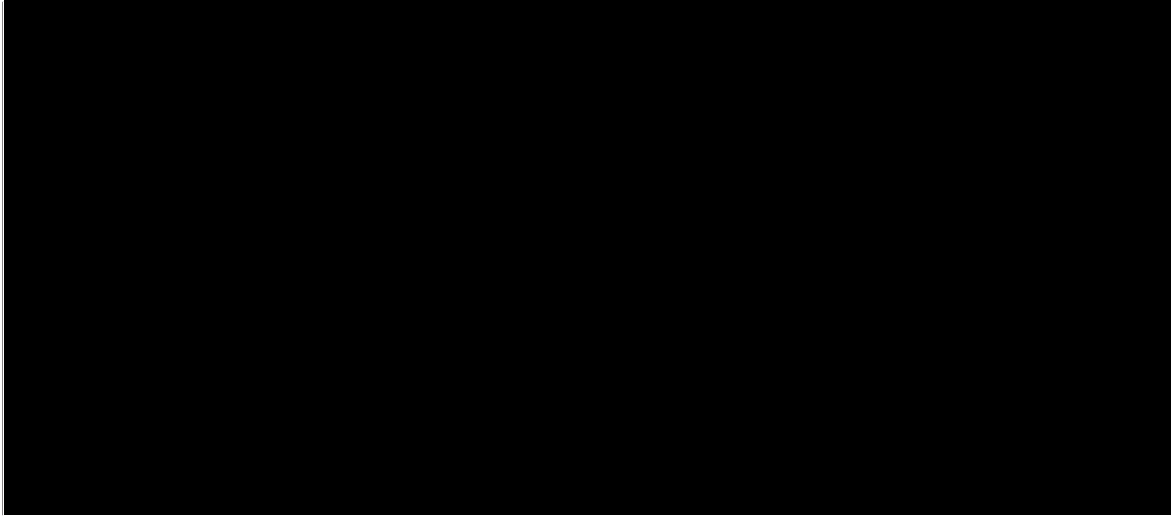
6 Confidential Restricted © 2021 Arm

arm





Proposed Negotiating Positions

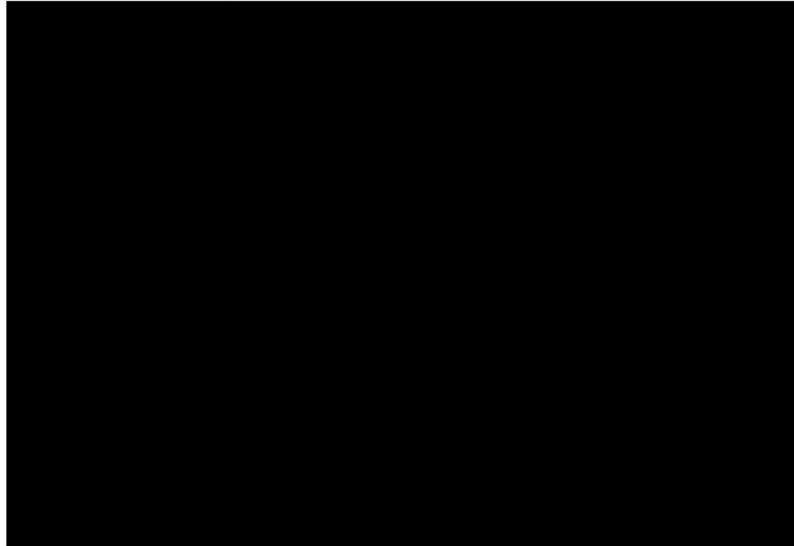
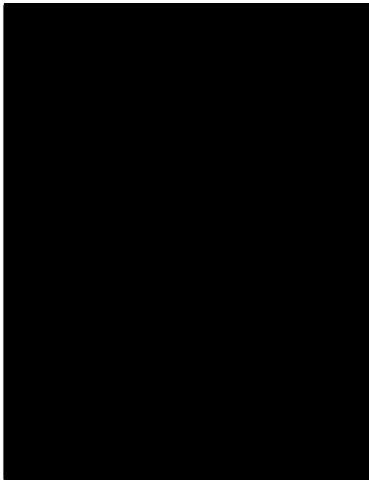


9

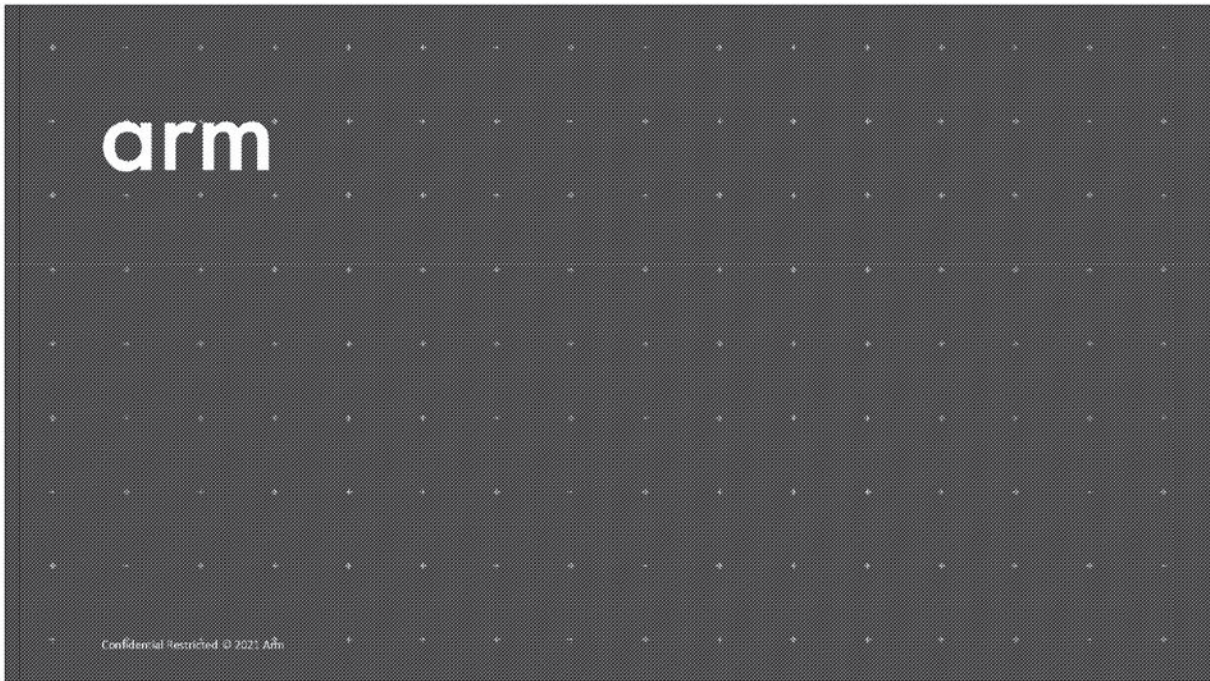
Confidential Reverted © 2021 arm

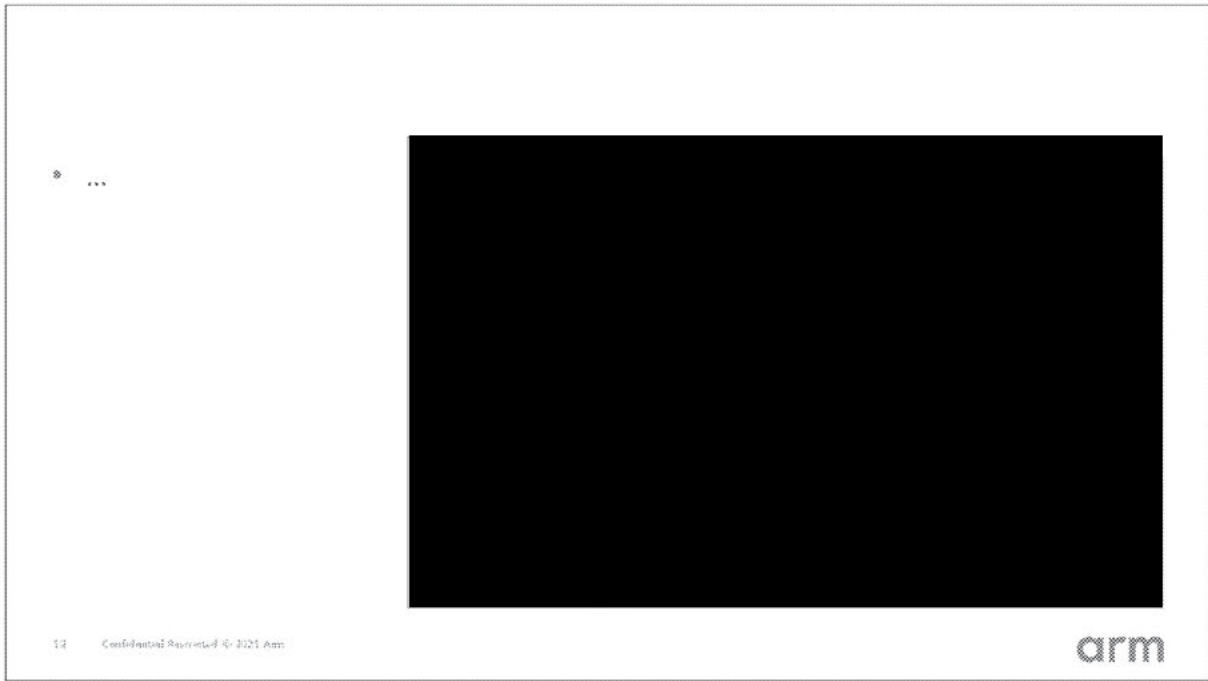
arm

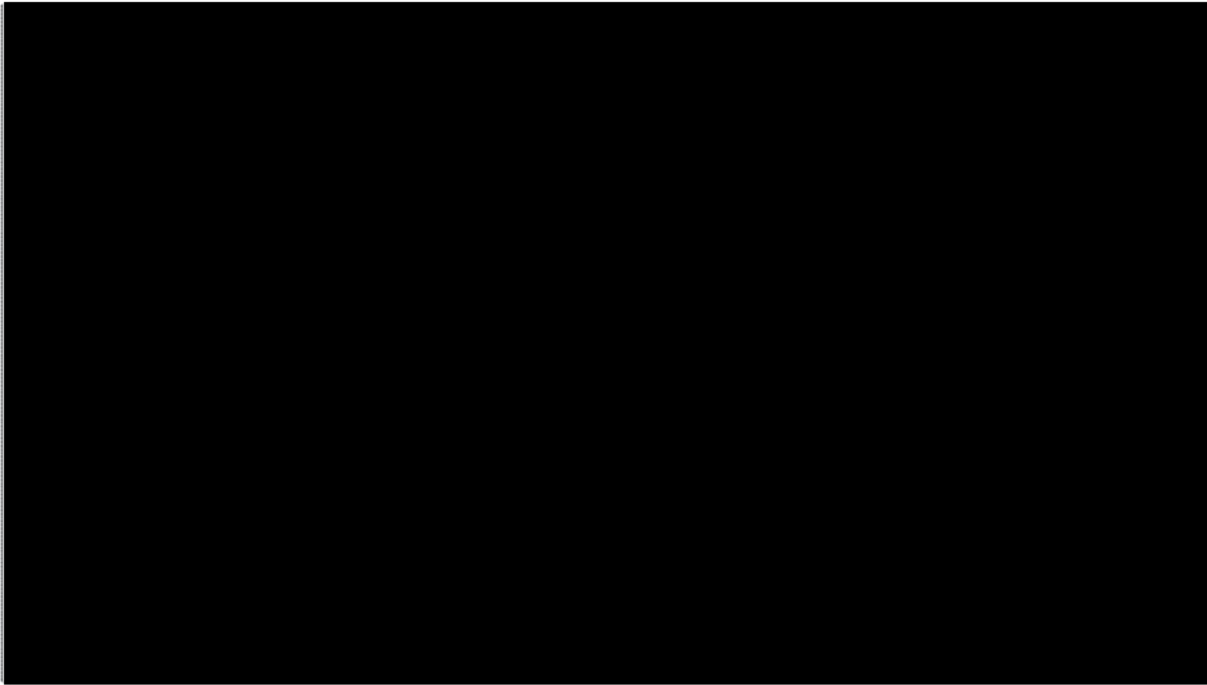
Revenue Impact of Proposed Negotiating Positions



10 Confidential Restricted © 2021 Arm



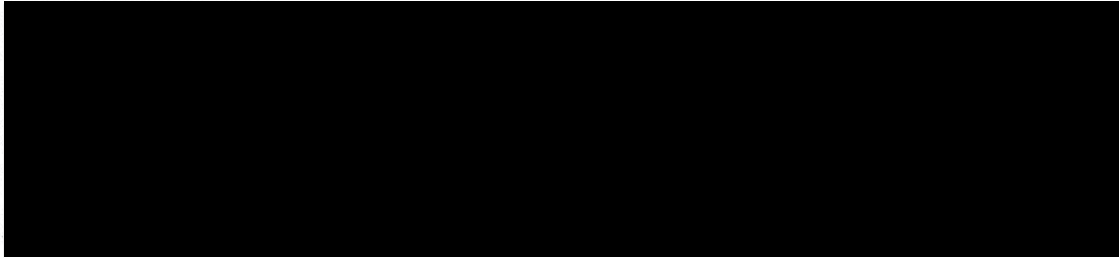




Suggested Response – Paul/Will

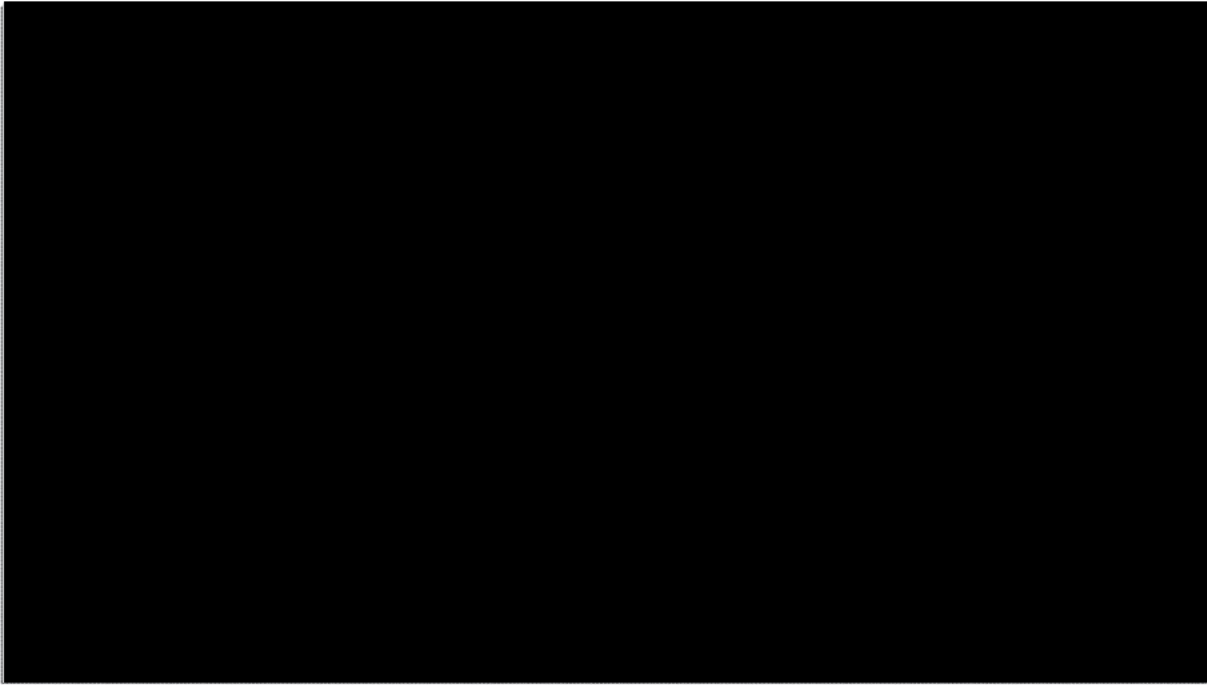
Dear Ziad

Thanks for summarizing your position again.



14 Confidential Reverted © 2021 arm

arm



Suggested Response – Simon

Dear Cristiano

[REDACTED]

Simon,

Or

[REDACTED]

New Royalty Proposals

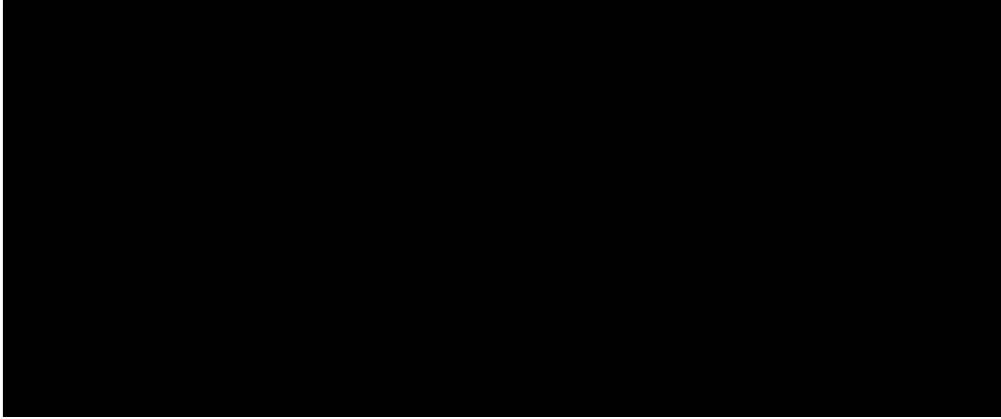
- Goals/Methods

[REDACTED]

- Questions

[REDACTED]

Proposal structure



18 Confidential Restricted © 2021 arm

arm

Royalty Rates

	IP Class		Royalty Rate	Discount Royalty Rate	Comments
4					
4					

Large Screen Compute Config:

	IP Product	IP Class	Technology Group	Royalty Scaling Measure	Qty

IP Class	Technology Group	Discounted Royalty	Royalty	Royalty Scaling Measure	Qty	Step 1	Step 2	Step 3

Qualcomm Royalty Rate

20

Confidentiality Reserved © 2021 Arm

arm

Premium Mobile Config

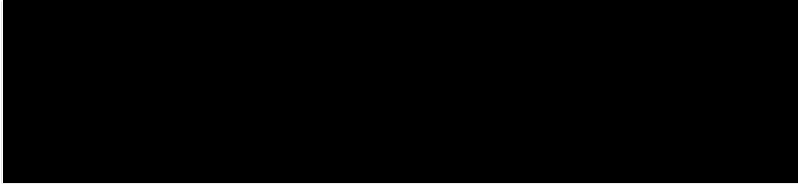
[illegible]

25 Confidential Requested by 2025 Ann

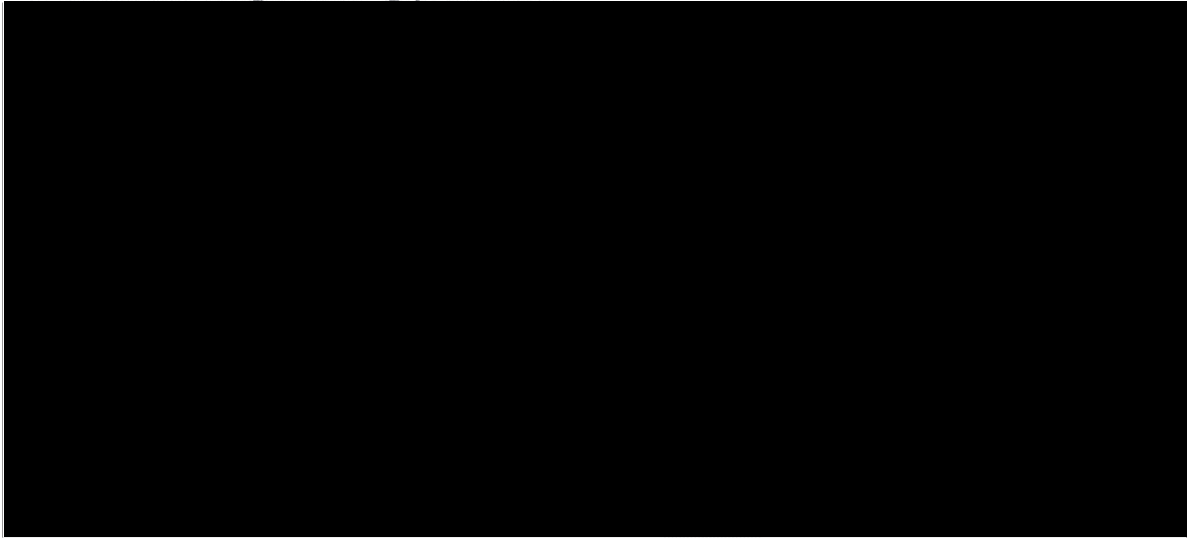
Qualcomm Royalty Rate Premium Mobile Config [CPU only]



Additional Comparisons

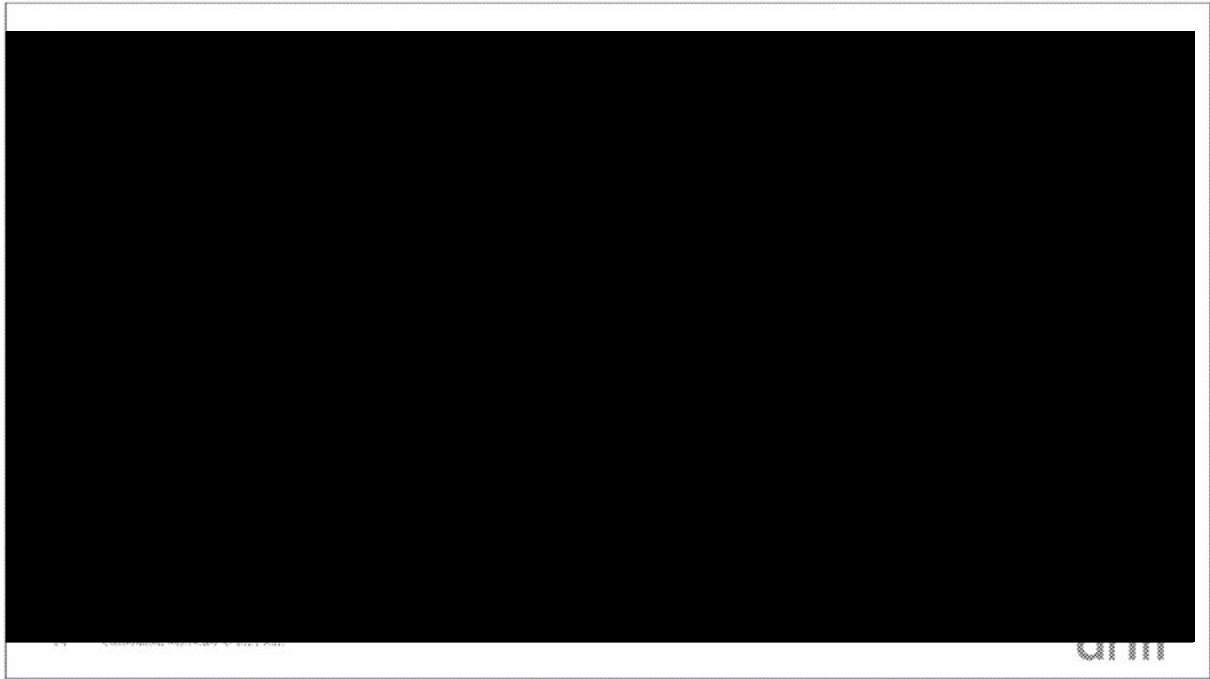


Potential negotiating position

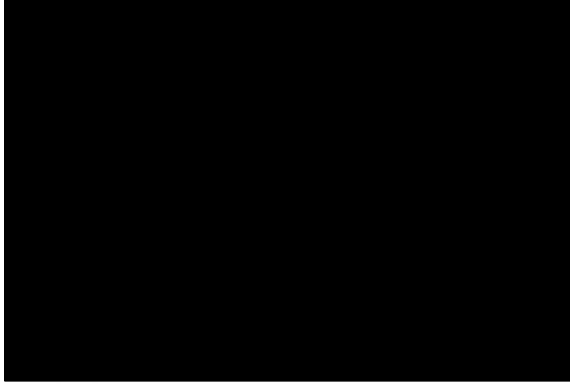


23 Confidential Restricted © 2021 arm

arm



Premium Mobile ('24)



25 Confidential Restricted © 2025 Arm

arm



